ITU-D Study Group 1
Question 10-1/1: Impact of the convergence of telecommunications, broadcasting and information technologies

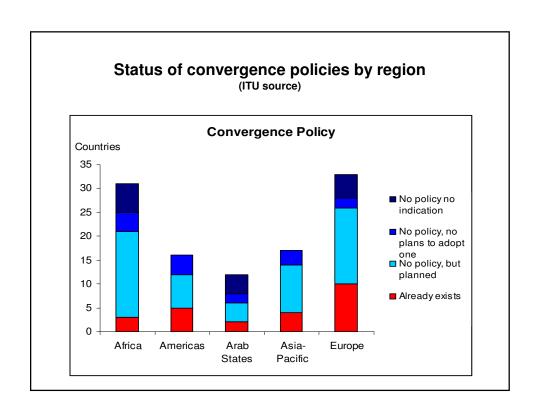
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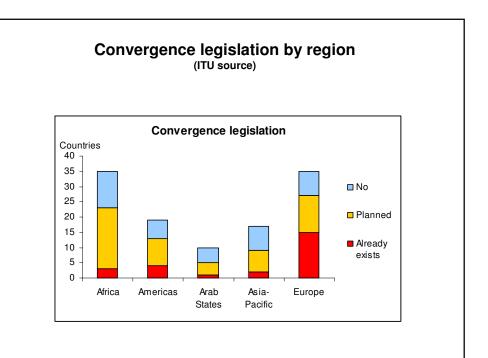
THE MEANING OF CONVERGENCE

- Convergence has become one of more heavily used words in ICT industry.
- The word is used to describe almost any trend representing the ever closer contact between the IT, broadcasting and telecommunications sectors.
- Regulation in these three sectors face new challenges.

Some questions and issues proposed for study in ITU

- · Is there general agreement to this evolutionary approach in the short term?
- · What will be the key regulatory issues in the digital future?
- · What regulatory approaches are likely to be appropriate?
- How soon, and under what circumstances, will it be necessary to make fundamental changes to regulatory method and framework?
- · What are the implications for the regulatory framework?
- How to manage the transition period?
- What regulatory framework is most likely to be generally appropriate once services become substantially converged?
- · How to evaluate the performance of regulatory structures?





SOME ANSWERS AND OPTIONS 1/3

- The best regulatory solution seems to adapt the legislation to new services and move gradually towards a completely new regulatory framework
- The European Union with its five directives has chosen the evolutionary approach
- Concerning the Regulator the general orientation seems to be towards one
 converged regulator such as in the United Kingdom with the creation of
 OFCOM. There may be particular cases in federal states, where specific
 regulation competences are given to cantons or regional administrations but
 it is recommended to keep a coherent national regulatory policy

SOME ANSWERS AND OPTIONS 2/3

- The main regulatory trend is to move from sector specific ex-ante law
 towards ex-post application of competition law. It should be considered that
 convergence is leading to a new market, new to everyone. All competing
 operators should be allowed to operate under the same rules and so current
 asymmetries in regulation (i.e. specific obligations for operators with
 significant market power) should be gradually withdrawn, possibly with the
 introduction of "sunset clauses"
- The convergence between traditional telecommunications, multimedia services and elements of information technology is already in place in almost all developed countries. The new regulatory model should be timely defined in order to be efficient. Even if converging services are not yet a reality in developing countries the recommended way of action is to proceed with a forward-looking approach to regulatory reforms

SOME ANSWERS AND OPTIONS 3/3

- The privatization of incumbent, state owned operators is a political choice but if public ownership is maintained, a high level of transparency is required in the marketplace to be credible and become appealing for investors and competitors. Furthermore, transparency and credibility reduce the level of possible conflicts
- The recommended target is light regulation with limited regulatory intervention. In the transition period strict control by the regulator may be needed in conjunction with the consultation with competition authorities
- Regulation should be cost effective; so, the costs of regulation should not
 exceed the expected economic results and benefits to the competitive
 market. It is recommended to begin to study and establish mechanisms for
 the analysis and evaluation of the economic impact of regulation

PROPOSAL FOR A NEW QUESTION

- After the study of the general regulatory problems related to convergence, in the last meeting of Study Group 1 a decision was taken to better focus the activity on an important issue.
- The question has been reworded in "Regulations/licensing and authorization procedures for converging services".
- In the new regulatory frameworks a very important element is the licensing and/or authorization procedure, which may have a significant influence on the behaviour of regulators, investors, historical operators and new entrants.
- Market development and synergies as well as competition can be stimulated or hampered by the degree of effectiveness of licensing and/or authorization procedures. Some critical areas include: cost of license/authorization, timeframe, ex ante obligations and regulatory constraints.